

The Ultimate Guide to Not Getting Screwed When Buying a Car

Buying a car can be a daunting task, especially if you're not sure what you're doing. This guide will help you avoid getting screwed over by a car salesman and get the best possible deal on your new ride.

Before You Start Shopping

Before you even start shopping for a car, there are a few things you need to do to prepare yourself.

1. **Set a budget.** Figure out how much you can afford to spend on a car, including the purchase price, taxes, fees, and insurance.
2. **Research your options.** Decide what type of car you want and what features are important to you. Read reviews and compare prices online.
3. **Get pre-approved for a loan.** This will give you a better idea of what you can afford and will help you negotiate with the dealer.

When You're at the Dealership

Once you're at the dealership, there are a few things you should keep in mind.

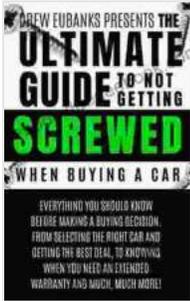
ULTIMATE GUIDE TO NOT GETTING SCREWED WHEN BUYING A CAR

by Vicente Blasco Ibáñez

★★★★★ 5 out of 5

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1. **Be prepared to walk away.** Don't feel pressured to buy a car if you're not comfortable with the deal. There are plenty of other dealerships out there.
2. **Don't be afraid to negotiate.** The price of a car is always negotiable. Be prepared to haggle with the salesman and try to get the best possible deal.
3. **Read the contract carefully.** Before you sign anything, make sure you understand all of the terms and conditions of the contract.

After You Buy the Car

Once you've bought the car, there are a few things you should do to protect yourself.

1. **Get the car inspected by a mechanic.** This will help you identify any potential problems with the car and will give you peace of mind.
2. **Keep all of your paperwork organized.** This includes the contract, the loan agreement, and the insurance policy.
3. **Be aware of your rights.** If you have any problems with the car, you may be able to get help from the dealer, the manufacturer, or the

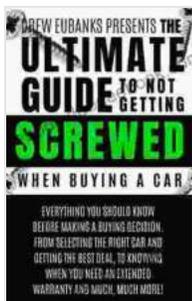
government.

Tips for Avoiding Common Car Salesman Tricks

Car salesmen are notorious for using tricks to get you to buy a car. Here are a few of the most common tricks and how to avoid them:

- **The bait-and-switch.** The salesman advertises a car at a very low price, but when you get to the dealership, the car is no longer available. The salesman will then try to sell you a more expensive car.
- **The old switcheroo.** The salesman will show you a car that you like, but then when it's time to sign the contract, the car has been replaced with a different car that is more expensive.
- **The pressure sales tactic.** The salesman will try to pressure you into buying a car by telling you that it's the last one in stock or that the price is only good for today.
- **The hidden fees.** The salesman will add hidden fees to the price of the car, such as a documentation fee or a dealer prep fee.

Buying a car can be a stressful experience, but it doesn't have to be. By following the tips in this guide, you can avoid getting screwed over by a car salesman and get the best possible deal on your new ride.

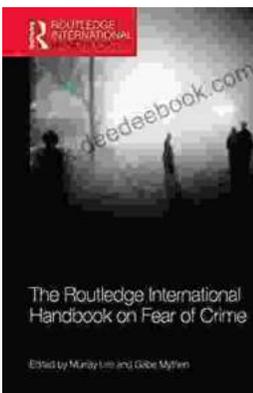


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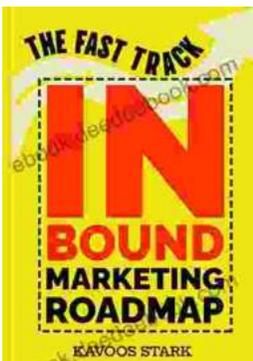
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